The Value and Impact of Lowell Community Health Center

Health centers provide tremendous value and impact to the communities they serve, including JOBS and ECONOMIC STIMULUS, SAVINGS to Medicaid, and ACCESS to care for vulnerable populations.

This report highlights the Lowell Community Health Center 2020 contributions and savings.

ECONOMIC STIMULUS

- 635 TOTAL JOBS
- 368 HEALTH CENTER JOBS
- 267 OTHER JOBS in the community
- $97.4 Million TOTAL ECONOMIC IMPACT of current operations
- $49.1 Million DIRECT HEALTH CENTER SPENDING
- $48.3 Million COMMUNITY SPENDING
- $2.5 Million STATE & LOCAL TAX REVENUES
- $11.0 Million FEDERAL TAX REVENUES

SAVINGS TO THE SYSTEM

- 24% LOWER COSTS FOR HEALTH CENTER MEDICAID PATIENTS
- $50 Million SAVINGS TO MEDICAID
- $64 Million SAVINGS TO THE OVERALL HEALTH SYSTEM
- $13.5 Million ANNUAL TAX REVENUES

CARE FOR VULNERABLE POPULATIONS

- 185,610 PATIENT VISITS
- 31,808 PATIENTS SERVED
- 91.7% of patients are LOW INCOME
- 73.1% of patients identify as an ETHNIC OR RACIAL MINORITY
- 9,447 of patients are CHILDREN & ADOLESCENTS
- 0.5% of patients are VETERANS
- 0.3% of patients are AGRICULTURAL WORKERS
- 1.0% of patients are HOMELESS

Capital Link prepared this Value & Impact report using 2020 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2019 IMPLAN Online.

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REFERENCES AND DATA SOURCES


- “Low Income” refers to those who earn below 200% of federal poverty guidelines.

- Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2020 Uniform Data System.

- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

### SUMMARY OF 2020 ECONOMIC STIMULUS

<table>
<thead>
<tr>
<th>Community Impact</th>
<th>Economic Impact</th>
<th>Employment (# of FTEs)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct</td>
<td>$49,096,989</td>
<td>368</td>
</tr>
<tr>
<td>Indirect</td>
<td>$14,081,929</td>
<td>73</td>
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<tr>
<td>Induced</td>
<td>$34,246,871</td>
<td>194</td>
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<tr>
<td>Total</td>
<td>$97,425,788</td>
<td>635</td>
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</table>

### SUMMARY OF 2020 TAX REVENUE

<table>
<thead>
<tr>
<th>Community Impact</th>
<th>Federal</th>
<th>State</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct</td>
<td>$6,874,855</td>
<td>$1,204,565</td>
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<tr>
<td>Indirect</td>
<td>$1,246,039</td>
<td>$332,045</td>
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<tr>
<td>Induced</td>
<td>$2,838,242</td>
<td>$986,521</td>
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<tr>
<td>Total</td>
<td>$10,959,136</td>
<td>$2,523,131</td>
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</table>

**Total Tax Impact**: $13,482,267

### About Capital Link

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 14,000 health center audited financial statements from 2005 to 2020, incorporating approximately 85% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.caplink.org.